



## Case Study

# Environmental Driven Solutions (EDS) saves over \$40,000 per month using OmniDispatch

### Company

Environmental Driven Solutions

### Industry

Oil Field Services

### Line of Business

Environmental Driven Solutions (EDS) is based in Killdeere, North Dakota. They run 7 hydro-vacs and 10 water tankers to serve the oil companies of the region. EDS operates 24/7, every day of the year, providing the tools and water the oil companies need to do their jobs.

### Headquarters

Killdeere, North Dakota

### Summary

Zac Griffin, Operations Manager of EDS, says that the company is always looking for ways to streamline and save money. But they never dreamed they'd find a solution that would save them so much money.

"Dispatch and geo-locating from OmniDispatch is absolutely critical to every-thing we do," Griffin says. "I look back and I honestly wonder how we managed truck locations, invoicing, and payroll without OmniDispatch."

Having good information, and accurate information is vital to EDS and their success.

### Geo-Location

One of the biggest problems Griffin and his office staff faced was simply not knowing where trucks were.

"We have the company man on the rig call us and say 'How much longer? We need

an ETA before the truck arrives' And we'd have to say that we didn't know where they were, but we could try to call and find out."

But that led to annoying delays and incorrect information often passed along by drivers.

"Well, with OmniDispatch we know exactly where the trucks are. We can see it on the screen in my office. So I can look at my screen and, in real-time, tell the oil man that the driver is in line at the water depot and it isn't his fault."

This happens on an almost daily basis. "Plain and simple, it keeps our customers happier," Griffin says. "They know what's going on all the time with their water."

### Payroll

"Payroll has honestly been the biggest source of savings for us," Griffin says. "We are now able to use the geo-location and

***"I don't know how we functioned without it. It has streamlined everything and makes the business run better."***

***-Zach Griffin***  
*Operations Manager, EDS*

go back and look at invoices. In the past we tired payroll directly to the ticket, but if the trucker knows that he will try to pad his time. Happened a lot. Now there is no way to do that."

The payroll savings alone EDS has gained by using OmniDispatch is over \$10,000 per week.

"Omni Solutions has reduced our non-billable time for drivers to damn near zero," Griffin says. "It is saving the company massive amounts of money."

### **Paperless**

The other major benefit of using Omni Dispatch for EDS has been streamlined organization and a paperless environment.

"Inevitably we run into tickets that are 3 months old and no one can remember what happened and what it was," Griffin says. "Well, now we can trace it instantly. We can track it by driver, invoice number, specific job number."

Every bit of information EDS collects is now searchable and trackable.

"There are no secrets or confusion anymore."

### **Savings**

Griffin says that EDS will continue to use OmniDispatch because it saves them so much money.

"I don't know how we functioned without it. We're saving over \$10,000 per week during the busy times of year because of OmniDispatch. It has streamlined everything and makes the business run better."

## **About Omni Solutions**

At OmniDispatch, we are trusted, creative innovators that leverage technology experience and service to make your business in the oil field simple, secure, and profitable. Our mission is to deliver the best technology at the best value, with world class service.